



A joint venture with
SPIL in Indonesia

Media Release

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New joint venture SPIL-Toll to provide international end-to-end capabilities, supported by a strong domestic network in Indonesia

PT Salam Pacific Indonesia Lines (SPIL), an Indonesian shipping company, and Toll Group, an international logistics provider are coming together in a new joint venture to bring you an expanded supply chain offering, incorporating contract logistics, international freight forwarding and domestic shipping.

With 130 years of experience in the logistics and supply chain sector, Toll has significant capabilities in contract logistics and international freight forwarding, along with specialised services across mining, energy and remote logistics. This new venture reflects Toll's conviction in the strategic importance of the Indonesian market and the commitment to this market opportunity.

"We are delighted to partner with Toll as SPIL's extensive local network will now allow our local customers to have extended reach and access to global trade through this joint venture," said Widarta Liunanda, Vice President Director of SPIL.

Partnering with a leader in domestic shipping, SPIL Group, the new joint venture will be able to leverage on more than 60 owned vessels, calling 34 major ports across the Indonesian archipelago. With SPIL as the terminal operator in Jakarta and Surabaya, two of the major ports in Indonesia, its domestic strength will complement the broader forwarding and contract logistics capabilities.

"International customers will have access to a complete logistics offering in Asia Pacific leveraging on our strong freight network. Conversely, SPIL's local customers will be able to tap on Toll's international freight forwarding and contract logistics capabilities as they seek to grow their business regionally and globally. This is a win-win situation, and we look forward to providing improved customer experience," said Thomas Knudsen, President for Toll's Global Forwarding division.

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About Toll Group

With over 130 years' experience, Toll Group, proudly part of Japan Post, operates an extensive global logistics network across 1200 locations in more than 50 countries. Our 44,000 employees provide a diverse range of transport and logistics solutions covering road, air, ocean and rail to help our customers meet their global supply chain needs. www.tollgroup.com

About PT Salam Pacific Indonesia Lines (SPIL)

PT Salam Pacific Indonesia Lines (SPIL), established in 1970, started as a conventional ocean carrier. Then in 1996, SPIL converted its fleet into a containerized operation. Since then, it has grown into a major player in the Indonesian shipping industry with 34 branches across Indonesia and more than 60 vessels to support its operations with a capacity of up to 53,000 TEUs. www.spil.co.id

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Photo 1:

Dean Jones, Regional General Manager – South East Asia for Toll's Global Logistics division, with Widarta Liunanda, Vice President Director PT SPIL.



Photo 2:

Dean Jones, Regional General Manager – South East Asia for Toll's Global Logistics division, with Widarta Liunanda, Vice President Director PT SPIL.



Photo 3:

Top left to right - Santo Valentino, Country Manager – Indonesia for Toll's Global Forwarding division, Rajeev Sood, Senior Vice President – Southeast Asia and Indian Subcontinent for Toll's Global Forwarding division, Kusuma H. Soetemo, Director PT SPIL, Amos Soh, Senior Manager International Business PT SPIL.

Bottom left to right – Dean Jones, Regional General Manager – South East Asia for Toll's Global Logistics division, Widarta Liunanda, Vice President Director PT SPIL.