



Toll Holdings Limited
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21 February 2008

The Manager
Australian Stock Exchange
Company Announcement Office
Level 4
20 Bridge Street
Sydney NSW 2000

Lodged Through ASX On Line
Total No. of Pages: 31

Dear Sir

HALF YEAR RESULTS 31 DECEMBER 2007 PRESENTATION

Please find attached for immediate release to the market presentation slides relating to the Toll Group Interim Results Presentation for the half year to 31 December 2007.

Yours faithfully
TOLL HOLDINGS LIMITED


Bernard McInerney
Company Secretary

Encl.



Toll Holdings Limited 2008 Interim Results Presentation

**The Garden Room
Seasons Botanic Gardens**

**Paul Little – Managing Director
Neil Chatfield – Chief Financial Officer**

21 February 2008



Highlights

- Strong underlying revenue growth
- Costs well controlled
- Excellent Australian Transport outcomes
- Asian strategy now delivering
- Building network and capability throughout the Asian region
- Cashflow / Balance Sheet in great shape



Earnings Summary – December 2007

*Profit after tax and Minority Interests** ↑ 18% to \$ 248 m

*EBIT** ↑ 13% to \$ 431 m

*EBITDA** ↑ 10% to \$ 583 m

Revenue ↑ 8.3% to \$ 4.1 b

**Includes associates.*

Results are pre-demerger costs and Virgin Blue development costs



Earnings Reconciliation December 07

	<i>Dec 07</i>	<i>Dec 06</i>
Revenue	4,122	3,807
EBIT	431	381
Interest	(26)	(20)
Tax	(106)	(103)
MI	<u>(50)</u>	<u>(47)</u>
NPAT	248	210
Discontinued Operations	3	5
VBA Development	<u>(14)</u>	<u>(1)</u>
Reported	237	214
Fully Diluted EPS*	37.7	32.8

*Pre-demerger gain and VBA development costs



Balance Sheet / Debt Position – Dec 2007

<i>Total Assets (\$b)</i>	8.4
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<i>Net Debt * (\$b)</i>	1.5
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<i>Total Equity (\$b)</i>	3.8
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<i>Gearing (%)</i>	28
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<i>Interest Cover for 6 months (times)</i>	12
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**Including Reset Preference Shares*



Earnings Composition – December 2007

\$m	Toll Aust	Toll NZ	Toll Asia	VBA	Total
<i>Revenue</i>					
2007	2,296	333	292	1,201 ⁽¹⁾	4,122
2006	2,139	323	232	1,113	3,807
<i>EBIT*</i>					
2007	180	23	29	199	431
2006	152	21	28	179	380 ⁽²⁾

*EBIT is pre-demerger costs and VBA development costs

(1) Excludes inter-company revenue

(2) Excludes discontinuing operations

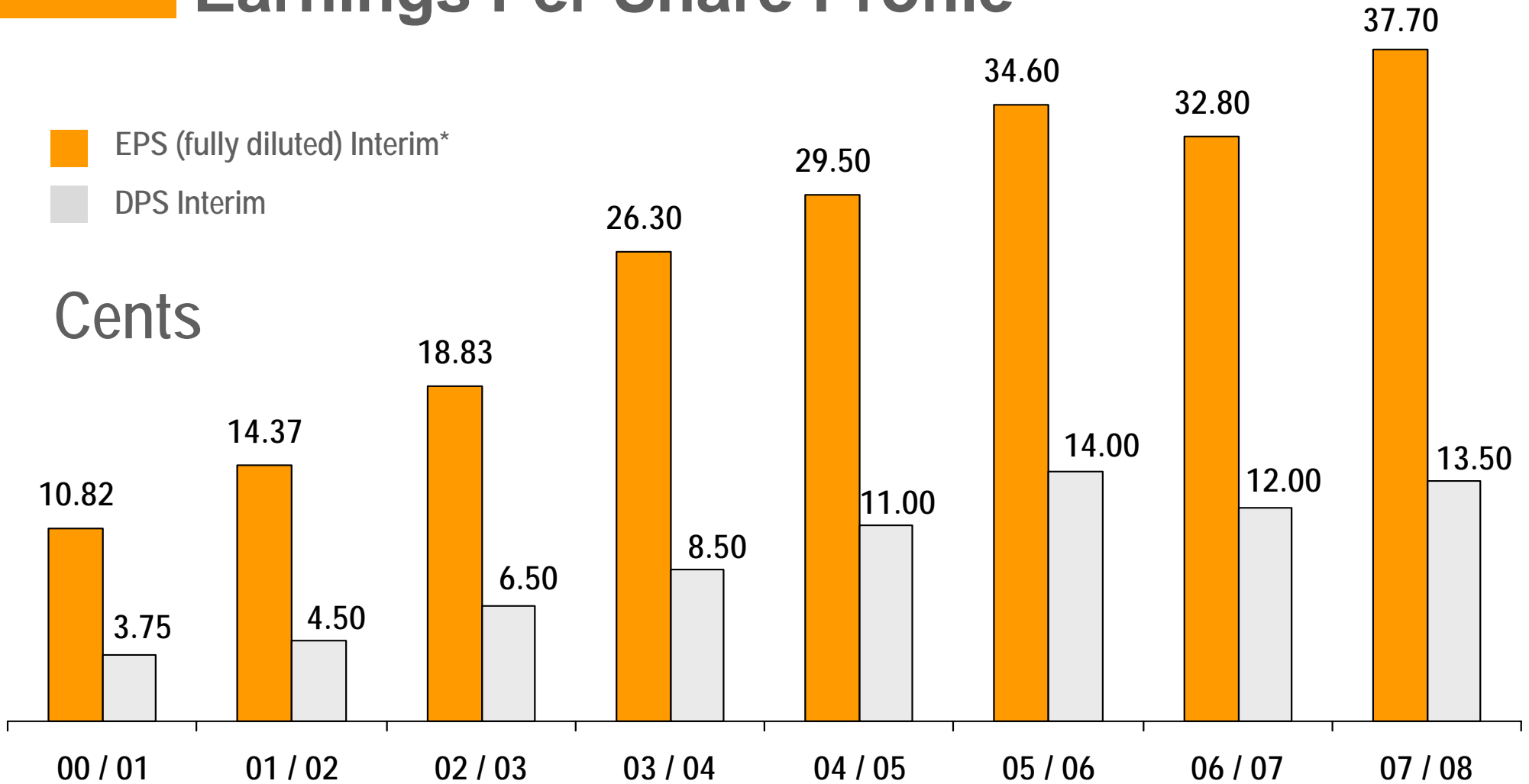


Cashflows

	<i>\$m</i>
■ <i>Cashflow from operations</i>	<i>376</i>
■ <i>Investment in acquisitions</i>	<i>334</i>
■ <i>Net investment in capital expenditure</i>	<i>835</i>
	<i>(VBA \$596)</i>
■ <i>Seasonal build-up in receivables</i>	
■ <i>Focus remains firmly on working capital</i>	



Earnings Per Share Profile



*2006/07 Comparative adjustment for earnings from discontinued operations



Divisional Trading



Australia - Highlights

- JV with Dnata – acquired Toll Air Services operations
- Acquisition of Victorian Express
- Long term freight operations agreement with VBA
- Acquisition of SkyNet International air express operations
- Establishment of a national air linehaul network
- Integration and rationalisation of ex-Patrick warehousing and logistics activities



Australia - Results

- Underlying revenues and earnings maintained growth momentum
- Revenue ↑ 7.5% to \$2.3 billion
- EBIT ↑ 17.6% to \$184 million
- EBIT Margin ↑ 12.5% to 8 %
- Margin expansion driven by operating efficiency



Australia - Trading



- Time sensitive business results improved
- Toll Express and NQX – solid revenue growth in resources sector activity QLD, WA
- Domestic automotive revenues flat
- QRX suffered from one off incidents – derailments / severe flooding
- PDL Toll defence logistics continued solid growth



Australia - Outlook



- Ongoing investment in infrastructure and technology
- Planned reduction in property held on balance sheet
- Increased interface with Global Forwarding capabilities
- Integration of recent small acquisitions
- Expect ongoing strong revenue and earnings growth




New Zealand - Highlights

- Take out of minority interests and privatisation of public Co
- Long term Pike River coal haulage agreement
- Additional equipment to increase capacity for Metro Port service
- New lime rail haulage contract
- 2007 Energy Efficiency and Conservation Authority Award



New Zealand - Results

- Revenue Flat at NZ\$383 million
- EBIT  14.5% to NZ\$27 million
- Expansion of EBIT margin - cost control and capital expenditure benefits



New Zealand - Trading



- Economy remained flat
- Competitive ferry market
- Focus maintained on road to rail migration
- Continued selective capital expenditure commitments





New Zealand - Outlook

Imports and Exports



- Further develop international freight forwarding capability throughout NZ
- NZ attractive market – sourcing product from Asia
- Acquisition growth opportunities
- Ongoing discussions with Crown
- Toll remains committed to NZ rail sector



Asia - Highlights

- Takeover and integration of Sembawang Kimtrans
- Acquisition and service integration of minority stake – Cargo Services
- Restructure of management and appointment of CEO
- Continuing strong growth in offshore supply operations
- Solid contract retention



Asia - Results

- Revenue ↑ 35% to S\$376 million
- EBIT ↑ 4% to S\$47 million





Asia - Trading



- Exciting organic revenue growth
- Key growth countries performing well (margins expanding)
- Singapore Government logistics as expected
- Footwork Express results depressed
- SOPS continued growth



Asia - Outlook

- Focus on business development and technology integration
- Organic revenue and earnings growth to accelerate
- Cross selling with Toll Global forwarding
- Positioned business for bolt-on acquisitions



Toll Global Forwarding



- International supply chain service provider
- Provide customers with single source of control, co-ordination and synchronisation of global supply chains
- Consolidation of capabilities across
 - Toll International
 - Cargo Services
 - Toll Asia contract logistics
- BALtrans provides network platform





Toll Global Forwarding

Major Players Globally

- DHL*
- Kuehne & Nagel*
- Schenker
- Ceva*
- Panalpina
- Expeditors
- CH Robinson

*Combine contract logistics and global freight forwarding



Global Forwarding



- Through 98% acceptances, moving to compulsory acquisition and delisting
- Initial focus on integration around technology, customer leverage and group synergies
- Earnings per share accretive from acquisition date
- Small to medium size bolt-on acquisitions in sector



Virgin Blue - Results

- Revenue ↑ 8.1% to \$1,212 million
- EBIT* ↑ 5.5% to \$199 million
- Improvement in loads and yields
- Maintained sound cost controls
- Highly competitive market
- Higher fuel costs

*Pre-development costs



Virgin Blue - Outlook



- Domestic market remains competitive
- Fuel costs will challenge
- New initiatives on track
- V-Australia all clear
- Board initiated review

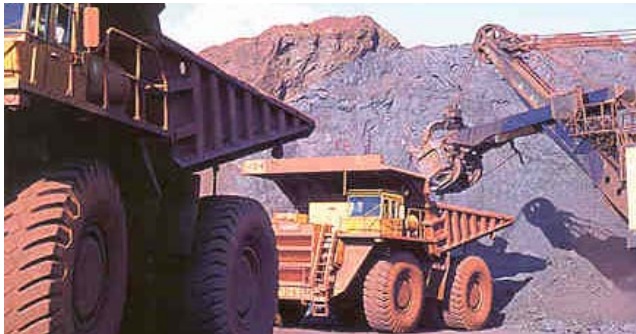




Economic Conditions



- Market volatility impacting global economic outlook
- Australian and major economy exposures remain solid



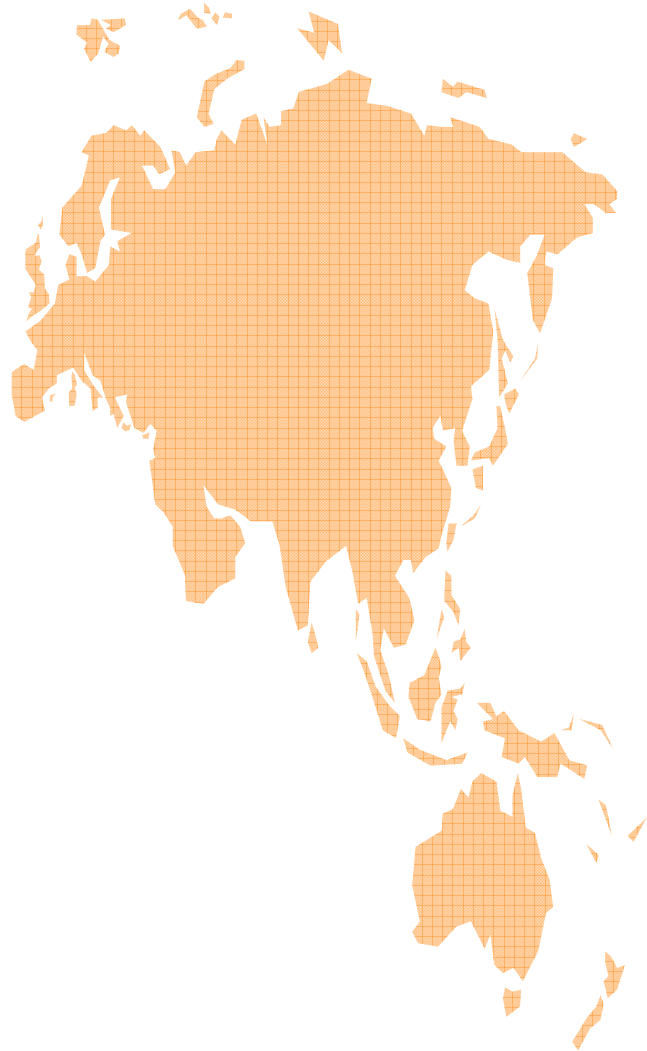
- No sign of slowdown in organic growth
- Fuel continues to be only major industry cost pressure



- Expecting continued economic growth across region



Industry Dynamics



- International trade-flows buoyant
- Asia centric supply chain solutions
- International customers seeking global solutions
- Industry consolidation
- Toll well placed



Group Outlook

- Focussed on organic and acquisition initiatives
- Current global financial climate to present opportunities
- Virgin Blue challenging short term
- Core logistics operations performing well and generating growth (strong full year outlook)
- Excellent balance sheet to support growth



Questions