



19 May 2004

The Manager
Australian Stock Exchange
Company Announcement Office
Level 4
20 Bridge Street
Sydney NSW 2000

Lodged Through ASX On Line
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Dear Sir

MEDIA RELEASE – PACIFIC NATIONAL

Please find below for immediate release to the market, a Media Release with regard to the above mentioned subject.

Yours faithfully
TOLL HOLDINGS LIMITED

A handwritten signature in black ink, appearing to read "B. McInerney", written over a horizontal line.

Bernard McInerney
Company Secretary

Encl.

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**INCORPORATING TOLL HOLDINGS LIMITED ACN 006 592 089 AND
SUBSIDIARIES
A.B.N. 25 006 592 089**

The Total Logistics Solution



MEDIA RELEASE

PACIFIC NATIONAL

Patrick Corporation Limited and Toll Holdings Limited today announced that their jointly owned rail investment Pacific National, had recorded a profit after tax (before significant items) of \$56.3m, for the 9 months ending 31 March 2004, which represented a 38% increase over the previous corresponding period.

The result was based on revenues of \$821.3m, compared to \$803m in the prior period, and Earnings before Interest and Tax (before significant items) of \$105.5m, an improvement of 24% over the prior period.

Revenues in the Coal and Intermodal sectors remain strong and showed solid improvement over the previous corresponding period. Grain revenues, on the other hand, were significantly lower than previously due to shipments still being impacted by drought conditions.

Results included those of the newly acquired Australian Transport Network (ATN) business, which were accounted for from the beginning of March. Revenues and earnings from this business were not material in the overall result, however the integration of ATN is proceeding well.

Spokesmen for the shareholders said that in the main operations are continuing to perform satisfactorily, however lower grain shipments were still impacting on the level of returns in the company. The recently concluded Enterprise Agreement was in the process of implementation and improvements in productivity should flow over coming months.

One-off costs associated with unifying the enterprise agreements of the former National Rail and FreightCorp businesses, together with one-off costs associated with transferring Pacific National's acquisition finance to a normal corporate facility, collectively amounted to \$15.2m after tax. These costs have been offset by a lower income tax charge largely due to the implementation of the new tax consolidation regime of \$15.1m.

After accounting for the impact of these one-off significant items, the company reported a net profit after tax of \$56.2m for the period.

For further information contact;

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