

Toll Holdings Limited Corporate Profile Snapshot



Vision

“To be the most successful provider of integrated logistics solutions to the Asian Region, providing customers with global reach.”

Snapshot as at August 2008	LBO 1986	IPO 1993	Toll Today
Annual Revenue (AU\$m) (annualised)	16	118	5,600+
Purchase Price (AU\$m)	1.5	N/A	N/A
Acquisitions	-	6	56
Employees	95	350	25,000+
Sites	4	28	700+
Warehouse Capacity			3,000,000m ² +
Countries	1	1	45+

Toll Holdings Limited is the Asian Region's leading provider of integrated logistics services. With annual revenue in 2008 in excess of AU\$5.6 billion, we employ over 25,000 people via a network of 700+ sites in more than 45 countries around the world. Toll's substantial international presence makes it perhaps the most geographically diverse Australian multinational.

Established in Newcastle, Australia in 1888 by Albert F Toll, the business was sold in 1986 to a management buyout team led by current Managing Director Paul Little and Toll's first Chairman Peter Rowsthorn. In 1993 Toll listed on the ASX.

Toll's relatively brief history since the leveraged buyout is characterised by outstanding dynamic growth, successful integration and diversity of operations.

The company's first class collection of and access to transport and infrastructure assets, including road fleets, air and marine capacity, warehousing, ports and railways, help us achieve world's best practice in supply chain management.

Our focused integrated logistics strategy combined with smart technology, which connects all services and importantly interfaces with our customers, provides our most powerful point of differentiation in the market place.

The Company's core values of brand, people, safety, relationships, innovation, choice, integration, infrastructure, environment and community form our key strategic competitive advantages sustaining Toll as the Asian region's leading logistics provider.

At Toll our prime objective is to achieve the highest possible level of service to our customers especially through our expertise in the following key market sectors: automotive; defence and government; manufacturing; mining and resources; retail and FMCG; and steel and industrial.